



# The Cloud App Visibility Blindspot

## Understanding the Risks of Sanctioned and Unsanctioned Cloud Apps and How to Take Back Control

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*"Line-of-business leaders everywhere are bypassing IT departments to get applications from the cloud (also known as software as a service, or SaaS) and paying for them like they would a magazine subscription. And when the service is no longer required, they can cancel that subscription with no equipment left unused in the corner."*

**Daryl Plummer, Gartner analyst**

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Today, enterprise assets are more at risk than ever before and while many executives and IT leaders are focused on threats to information assets inside their data centers they may be missing the largest and most significant blindspot in their ability to see and manage risk for their organizations.

Is your organization allowing employees to adopt cloud apps and services, often without any involvement from IT? Do you have visibility into what apps are used and where your data is? What is the risk profile of each cloud app and service used for collaboration, productivity and processing by employees from every function across the enterprise? Cloud apps such as Dropbox, Box, Salesforce, Office365 and Google Apps make account creation easy for users but, the IT organization will find it hard to take away access once users start relying on them.

This white paper covers the significant blindspot in visibility and increased risks for organizations in the face of the "Shadow IT" trend, a phrase intended to encapsulate everything from employee use of their own mobile devices for work to the creation of individual accounts on cloud apps for work-related activity ranging from office productivity, email, document sharing and customer relationship management. In addition, the paper will cover why traditional controls that secure your on-premise environment don't provide the required visibility into user activity and risks related to cloud app use, which means organizations can't address risks and respond to account-centric threats.

In a competitive marketplace enterprises want to leverage the operational benefits and cost advantages of the cloud but a different approach is required if organizations are going to enable the safe and productive use of cloud apps and services.

## Sizing the Blindspot

Most organizations do not want to implement wholesale policies that forbid the use of personal devices and cloud apps. Cloud apps and services provide tangible benefits to businesses by allowing organizations to reduce capital expenditures and elastically allocate resources for computing, processing and collaboration. And users find anytime, anywhere access to services a productivity boon while organizations find cloud economies of scale result in lower operating costs and an ability to focus on their core business mission. Many organizations have embraced public cloud services, which will grow to \$210 Billion by 2016 according to Gartner, covering fast growing SaaS areas such as Office Suites, Digital Content Creation and Business Intelligence.

So while enterprises are aware and have sanctioned cloud apps for some functions most organizations drastically underestimate the number of unsanctioned cloud apps adopted by users. In fact, one survey found that organizations underestimated cloud app use by 90%. Adding to the lack of visibility are unmanaged personal devices used for work-related activity.

Clearly, there is a significant visibility and control blindspot when organizations can't see user activity on unmanaged devices accessing unsanctioned cloud apps but other scenarios exist that also create blindspots for IT including:

- Authorized users accessing approved cloud apps from an unmanaged endpoint device.
- Authorized users abusing their privileges on business critical cloud apps such as Salesforce, Netsuite and Office365.
- Real-time monitoring and control over documents shared through cloud collaboration apps such as Google Apps and Box.
- Identifying and tracking cloud app administrators, this is critical since administrators have the ability to create and edit users permissions, change configuration settings and extract or delete entire data sets. For example, AWS administrators can change the configuration of production infrastructure without a complete audit trail of all their actions.

IT may not control the endpoint or the cloud app but they are still responsible for their company's information assets. For example, many service providers offer programming interfaces but the enterprise is still responsible to set security attributes for developers, control endpoint access and ensure compliance for cloud data.

### **So what challenges do enterprises face when trying to establish and maintain visibility, manage risks and protect against account-centric threats for cloud apps and services?**

#### **Can you Answer these Questions About Your Cloud Apps?**

- Which apps are being used and by whom?
- Where is my data most at risk in the cloud?
- Who are my Top 10 Users?
- Who uses file sharing services?
- What User Activities are Suspicious?
- How many cloud apps are used worldwide?
- How many unmanaged endpoints access company data?
- Where is my data in the cloud?

## Challenges for Enterprises

Over the years IT organizations have developed expertise and best practices for data center controls but, face myriad challenges when attempting to address the visibility and control blindspot presented by cloud apps. Many traditional risk management practices lack effectiveness in cloud scenarios. Clearly, risks that can be managed inside the data center – where the app and infrastructure are accessible by IT - can't even be understood with cloud apps and services where the infrastructure is no longer under IT control.

**Let's take a closer look at these critical challenges.**

### Traditional Security Controls Don't Cover Cloud Apps

Most traditional security controls were not designed to help organizations gain visibility into cloud app usage and related risks. While existing infrastructure can be leveraged in combination with the right cloud security tools to help enterprises discover cloud apps they don't alone provide the visibility and control required for a comprehensive solution.

**Perimeter devices** have long been the front line defense for enterprises and continue to provide an important control point for network access but, firewalls are not able to control access to beyond-the-firewall services such SaaS apps and public cloud computing services. And enterprises can't completely rely on firewalls when hybrid applications span in-house and cloud provider environments.

**Data Loss Prevention** tools are designed to stop enterprise data leaks due to unauthorized sharing. This control existed before cloud apps became popular when enterprises focused on data leaks from portable media storage like USB keys and files externally shared by email. But the cloud makes sharing data with the wrong people easier than ever before. If an organization uses cloud file storage a traditional DLP product will not know what data is shared externally and who is sharing it.

**Endpoint protection** suffers from similar challenges as perimeter defenses; many devices operate outside of the enterprise IT perimeter. Unmanaged endpoints are vulnerable to malware and other exploits that can steal legitimate credentials. And enterprises can't enforce endpoint protection on users personal devices that access unsanctioned cloud apps over public mobile and wireless networks.

**Encryption** has long been considered the foundation of data security but is only effective when deployed properly and does not protect data from stolen credentials. Access with legitimate credentials means attackers get clear text data and depending on the user privilege level the ability to export data. Even Gartner warns that cloud encryption is not a silver bullet, is often disruptive to cloud service operation and is not an organizations first priority when developing a strategy for cloud data privacy and long-term security. Many data breaches have occurred even with encryption in use.

### Lack of Visibility Into Who is Doing What

The lack of visibility into the risks and usage patterns of cloud apps is a major challenge for enterprises. Cloud apps unknown to IT result in information assets that are uncontrolled and outside the governance, risk and compliance processes of the enterprise. Enterprises require visibility into cloud app account usage including who uses which cloud apps, their departments, locations and devices used. Critically, enterprises need to know which users are administrators for each cloud app since these users have privileges that must be tracked closely.

For example, orphaned accounts create the risk of unauthorized access after an employee or external user leaves a firm. Having visibility into usage patterns including account inactivity ensures IT Staff can delete accounts where access is no longer required or needed, or where the user no longer works for the organization.

## Proliferation of Managed and Unmanaged Endpoints

The BYOD phenomenon has resulted in several risks to the enterprise. The most significant challenge is restricting cloud app access to a defined set of endpoints in which access policies are based on whether the endpoint is managed or unmanaged. Managed endpoint policies can allow users to access, modify and store data on their devices. But, unmanaged devices require a more restrictive policy that prevents the enterprise from losing control of corporate data by blocking data modifications and downloads. In addition, organizations need to prevent attackers from using stolen credentials from accessing cloud apps. It is important to note that cloud app providers do not distinguish between managed and unmanaged devices and don't provide effective endpoint control capabilities. And even if your organization uses Mobile Device Management these solutions cannot restrict access to cloud apps from unmanaged devices.

Plus, it is important to highlight that managed devices are still vulnerable to insider abuse, attacks and theft. Insight into the usage patterns and device profiles across managed and unmanaged endpoints can enable proactive policy enforcement and account protections.

## Malicious Insiders

Insider threats have always presented a special challenge to enterprises. It can be difficult to guard against the malicious intent of authorized users since they are more likely to use approved devices and may have knowledge of thresholds for alerts and notifications. In order to detect suspicious behavior of insiders organizations need a comprehensive view of their normal usage patterns as they perform their assigned responsibilities. In addition, detailed profiles of the activity of peers in the same department forms a baseline that enables detection of behavior that signals a malicious action.

## Attackers Moving to the Cloud

The critical threats for organizations include outside attacks using one of several exploits to steal account credentials to commit fraud and steal sensitive data.

The most recent Verizon Data Breach Incident Report makes clear that outside attackers are focused on the theft of cloud app credentials in their drive to steal sensitive data. In fact, Verizon reported that authentication credential theft was the cause of the highest number of data breaches. More troubling the report found the average time to discover a successful attack was days or months. The bottom line is attackers have all the time they need to extract data given that some compromises can take one minute or less to execute.

Let's look at the anatomy of several account-centric threats to understand how an attacker can steal credentials to gain access to cloud app and services.

### **Spear-phishing privileged users**

Spear-phishing is a well-established social engineering attack used by hackers to steal the legitimate credential of a privileged user. This technique is especially powerful now that cloud accounts are globally accessible making it even easier to commit fraud with sensitive data from compromised accounts of individuals who perform business critical functions for their companies.

Spear-phishing attacks are increasing because they are extremely successful. A combination of social engineering and technical exploit, spearphishing starts with identifying targets on social media sites liked LinkedIn. The number one target in such an attack is a users access credentials. Using spear-phishing an attacker can focus on SaaS administrators at companies and carefully construct an email that looks like it comes from the SaaS provider. SaaS administrators may have less security awareness and might, for example, click on a password reset link in an email. Cloud app providers often consider such credential theft incidents the responsibility of the enterprise and not a problem with their application.

### **Zeus malware attacks – many variants**

Recent attacks are using a variant of Zeus banking malware to target cloud application providers like Salesforce. The exploit has been used to attack users unmanaged devices (like a home computer) that are used outside of normal business hours. Such an approach allows the attacker to bypass controls the enterprise may have in place and highlights the challenge of securing access to cloud apps in an environment where BYOD is pervasive. The Zeus malware steals the users credentials by targeting the login form of the SaaS app. The Zeus malware is very hard to detect making it the largest botnet on the Internet (it is estimated to infect some 3.6 million PCs in the U.S.).

Since most cloud service providers are not going to take responsibility for an account compromise outside their service the responsibility to mitigate these risks lies with the enterprise even if they are not aware of the access behaviors and devices used by their employees. Since cloud app adoption goes hand in hand with BYOD and the anywhere access to cloud apps is a strong driver for users, enterprises must have the visibility and control to manage risks related to cloud app credentials.

### **Heartbleed**

Exploiting a bug in the heartbeat extension in OpenSSL attackers can gain access to random parts of the memory heap on the systems OpenSSL is running on. Security researchers have shown that repeated use of the vulnerability yields accounts credentials, session IDs and private keys in less than an hour. The bug is especially a concern because it leaves no trace and therefore it can't be determined if it has been used in the past. It is estimated that millions of web sites are running affected versions of OpenSSL cryptographic software library and many vendors embed OpenSSL in network appliances and other devices.

Using Heartbleed attackers can gain access to the legitimate credentials of cloud app users and use them to takeover accounts leading to theft of sensitive data and fraud, even after the OpenSSL vulnerability was fixed. Many cloud providers are working to patch use of OpenSSL but given the scale of the problem attackers have an open window to exploit the bug.

Such vulnerabilities and attacks make clear that the cloud visibility blindspot extends to the assignment of responsibilities for cloud app risks – what should enterprises do with so many cloud apps in use? A priority for organizations should be to profile normal behavior of legitimate users across sanctioned and unsanctioned cloud apps so that anomalous and suspicious activity can be detected and acted upon immediately.

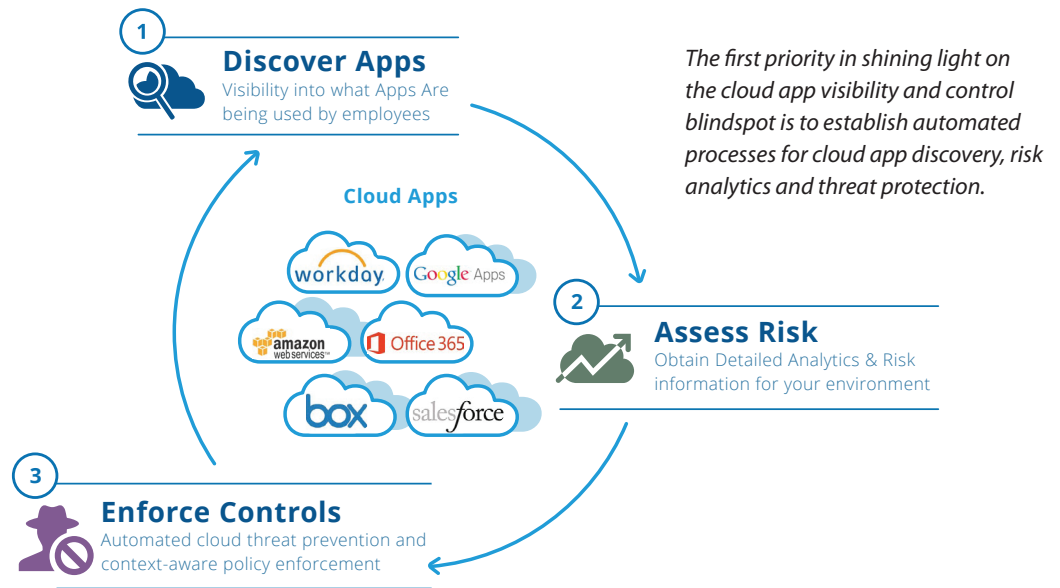
**So what other criteria should organizations consider as they move to address the visibility and control blindspot between their enterprise and cloud providers?**

## **Key Criteria for Safeguarding your Cloud App Environment**

Given the challenges and threats to cloud apps what efforts should enterprises prioritize in order to gain visibility and reduce the risks that cloud app adoption presents?

A concise method to address the problem consists of three critical priorities for organizations. First, discover which cloud apps are in use. This step requires organizations to get a global view of all the cloud apps accessed by employees through active monitoring of forensic data. Second, gather context-aware user activity. This will enable detailed analytics of all cloud app related risks. Third, enforce controls that can ensure the safe and productive use of cloud apps. This step should include advanced behavioral detection to detect account takeover threats and automated policies that can protect against these threats with real-time remediation.

Below is a detailed list of criteria that are essential for risk management and control of cloud apps.



## 1. Discover Apps - Obtain a global view of all cloud apps

- Discover all cloud apps accessed by employees
- Aggregate firewall and proxy logs across the enterprise
- Generate a global view of cloud app usage including metrics for traffic volume, hours of use and number of accounts
- Orphaned account reporting for employee and partner

## 2. Assess Risk – Perform detailed analytics and gather context-aware user activity

- Inventory cloud apps and assess risk posture – for each app and in total
- Identify high risk activities for your business
- Monitor and catalog who is accessing cloud apps from managed and unmanaged endpoints
- Track and monitor privileged user access and configuration changes
- Monitor cloud app usage across multiple context-aware categories including user, location, device, action, data object and department usage

## 3. Enforce Policies - Establish profiles and proactively protect against credential theft and malicious insiders

- Enforce endpoint access controls for managed and unmanaged devices
- Ensure real-time detection of anomalous and suspicious behavior
- Implement attack remediation including strong user verification, block application actions (e.g. block downloads of shared documents) and account access
- Implement email and SMS alerts

## Skyfence Cloud Gateway

Skyfence is the leader in cloud app visibility and control. With Skyfence organizations can gain visibility into cloud app usage, identify high-risk activities and enforce policy and controls for cloud apps to prevent account-centric threats, meet compliance and protect data.

And Skyfence is context-aware, uniquely combining activity fingerprinting and anomaly detection to automate app discovery, risk analysis and policy controls for cloud apps and services.

Each Skyfence product supports critical capabilities enterprises require for cloud app visibility and control. The Skyfence Cloud Gateway product family includes:

App Discovery, Usage & Risk	
Cloud App Discovery	Leverage existing log files to automate discovery and categorization of all cloud apps used.
Cloud App Risk Scoring	Categorize overall high, med or low risk for each cloud application based on technology, regulatory & industry certifications and best practices.
Cloud App Usage Summary	Report usage metrics including number of users, activities, traffic volume and typical usage hours for each cloud application.
Advanced Risk Metrics	Detailed Cloud App risk posture metrics with customizable weighting of parameters to meet IT operations needs.
Centralized Discovery Dashboard	Centralized dashboard for managing & analyzing aggregated discovery results.
Discovery Analytics	Flexible reporting and viewing options allowing admins to sort and filter across users, activities, apps and more.
App Catalog and Risk	Updates Automatic updates to Cloud App Catalog and changes in risk properties as they are available.
Activity Monitoring & Analytics	
Activity Monitoring and Analytics	Activity monitoring and analytics by user, group, location, device, application action, data object, time of day and department.
Privileged User Monitoring	Monitor and report on all privileged user and administrator activity including data access, configuration changes user permission modifications and more.
Enterprise Infrastructure Integrations	Skyfence has built-in support for enterprise infrastructures including enterprise directories (Active Directory and LDAP) and SIEM products (ArcSight, Splunk, Q1 Labs).
Role-based Administration	Define administrative permissions for editing assets, policies and system settings.
Enterprise Reporting	Flexible reporting options including pre-defined reports with ability to edit and save customized reports.
Cloud App Control & Protection	
Automatic Anomaly Detection	Users and Device Fingerprinting™ continuously monitors behavior and automates detection for anomalous behavior including high-risk insider and external attacks.
Real-time Threat Prevention	Stop account centric threats by applying policy to monitor, block, allow or require identity verification for any app or upon specific actions within the app.
Mobile and Endpoint Access Control	For cloud access, eliminate need for VPN and enable unique policies for managed and unmanaged mobile phones, tablets and laptops.
MDM Integration	Leverage existing MDM deployment to distinguish between managed vs. unmanaged devices for cloud access.
Custom Policies	Visual policy editor enables easy configuration of granular policies based on any combination of user, group, app, endpoint, time of day, location and more.
Dynamic Alerts	Receive real-time notifications for any policy violation or activity threshold via SMS or email.
Production Application Protection	Prevent account takeover and other account-centric threats and provide detailed activity logs for data center and customer facing applications.

## About Imperva

Imperva, pioneering the third pillar of enterprise security, fills the gaps in endpoint and network security by directly protecting high-value applications and data assets in physical and virtual data centers. With an integrated security platform built specifically for modern threats, Imperva data center security provides the visibility and control needed to neutralize attack, theft, and fraud from inside and outside the organization, mitigate risk, and streamline compliance. Over 3,500 customers in more than 90 countries rely on our SecureSphere platform to safeguard their business. Imperva is headquartered in Redwood Shores, California.

Learn more at [www.imperva.com](http://www.imperva.com).



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